NIEFS
NORTH ISLAND EMPLOYMENT

Financial Services Representative II Full-Time

Port Hardy and North Island
Port McNeill

Wednesday October 28, 2026

$26 - $30/ hour

Company: CIBC

Website: https://www.cibc.com/en/about-cibc/careers.html

Industry: Finance & Banking

Remote/Camp Based Job: No

How to apply:

Please apply directly at: https://cibc.wd3.myworkdayjobs.com/search/job/Port-Mcneill-BC/Financial-Services-Representative-II_2618144

Expiry Date:

Wednesday, November 11, 2026

Details:

As a member of the Personal and Business Banking team, you'll work in a fast-paced Banking Centre where you'll make a meaningful difference in our clients' lives. As a Financial Services Representative, you'll foster key relationships with clients, understand their financial and personal goals, provide informative and tailored service, and recommend the right products and solutions that will help their financial success. You're flexible to work our banking centre hours which may include evenings and weekends. To help deliver a great client experience, you're flexible to work at multiple banking centres within a reasonable travel distance. At CIBC we enable the work environment most optimal for you to thrive in your role. To successfully perform the work, you'll be on-site full-time. How you'll succeed Client engagement - Meet with clients to understand their personal and business priorities, advise them on solutions, and provide a forward-looking financial plan. Use your knowledge of cash management, credit, investment and wealth protection to help clients meet their goals. Relationship building - Engage in marketing and outreach activities to show clients you value them and their communities. Grow your network, deepen existing relationships, and work as one team to ensure clients are connected to the right people and opportunities. Leveraging technology - Become a technology expert. Share your knowledge by introducing clients to our mobile banking applications, helping them to better manage their banking needs. Regular Full-time 37.5hrs/week

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Qualifications & Experience:

Who you are • You put our clients first. You engage with purpose to find the right solutions. You go the extra mile, because it’s the right thing to do. • You’re goal oriented. You’re motivated by accomplishing your goals and delivering your best to make a difference. • You know that details matter. You notice things that others don't. Your critical thinking skills help to inform your decision making. • You’re passionate about people. You find meaning in relationships, and surround yourself with a diverse network of partners. You build trust through respect and authenticity. • You love to learn. You’re passionate about growing your knowledge, and you know that there is no limit to what you can achieve. • You’re a certified professional. You have current accreditation and good standing Mutual Funds License (Canadian Securities Course or Investment Funds In Canada). • You can demonstrate 1 year experience in working with clients and achieving sales results. It’s an asset if you have prior banking experience in a similar capacity. • You live your values. You bring high standards, genuine care to your relationships, and want to grow with an employer that shares your values and brings out your best.