

Sales Consultant Full-Time

Comox Valley
Courtenay

Thursday September 17, 2026

Minimum wage - \$ 20/ hour (\$18.25/hr + Commissions)

Company: Comox Valley Toyota

Website: <https://www.comoxvalleytoyota.com>

Industry: Retail & Wholesale

Remote/Camp Based Job: No

How to apply:

Please send an email to jason@comoxvalleytoyota.com

Attachment: [Comox Valley Toyota Hiring Poster.pdf](#)

Expiry Date:

Thursday, October 01, 2026

Details:

Reward Uncapped, performance-based earning. Commission-driven pay — your income reflects your results, not your tenure or your resume. A real onramp into the industry. Structured training (TAG University, manufacturer programs, hands-on floor coaching) built for people starting from zero automotive knowledge. A team that has your back. Sales management is there to help you close, not just track your numbers. Growth path. Consistent top performers move up. We promote from the floor. What You'll Own •Guide customers through the full buying journey — vehicle selection, features, financing options, and dealership services — with professionalism and zero pressure tactics •Chase and exceed individual and department sales targets •Put your training to work: rapport-building, structured follow-up on unsold, sold, and service guests, phone skills, and appointment setting •Run the CRM like it's your business — because your pipeline is •Know the lot cold: inventory, features, and what's about to sell out •Turn every customer interaction into a 5-star experience, and if something goes sideways, fix it fast or flag it to management immediately •Work your call logs into booked appointments •Keep your paperwork airtight — accurate, complete, no shortcuts •Respond to every assigned lead like it's the one that matters most •Stay sharp: product knowledge, finance options, promotions, value-add services, and industry trends •Complete every walk-around, road test, and follow-up exactly as trained •Represent Comox Valley Toyota's standards in every interaction — with customers, teammates, and vendors Follow company policy as outlined in the

Employee Handbook and by management Take on additional responsibilities as the role and business demand Wage: Base pay is minimum wage (\$18.25/Hr) @40hrs a week, With commissions

Qualifications & Experience:

You don't need automotive experience. You need the hunger and the people skills — we'll teach you the cars.
